



Visionnaire found specialized professionals in different technologies for BrasilSat

BrasilSat, a Brazilian company specializing in telecommunications, renewable energy, metal structures, and agribusiness, faced significant challenges in recruiting qualified Information Technology (IT) professionals. Despite offering customized products and services across Brazil, the company struggled to fill crucial IT roles, particularly for PL/SQL Developers, Benner ERP Systems Developers, and Oracle Forms/Reports Developers. A study by Indeed highlighted the severe shortage of IT talent, with many IT job openings remaining unfilled for extended periods due to high demand and limited supply.

To overcome this challenge, BrasilSat partnered with Visionnaire, a company specializing in Hunting, a targeted recruitment process for highly specialized professionals. Visionnaire's *expertise* in this area allowed them to conduct a meticulous selection process that assessed both the technical skills and cultural fit of candidates.

Their comprehensive approach included screening, initial interviews, and ongoing monitoring, ensuring that only the most suitable candidates were presented to BrasilSat.

Visionnaire successfully filled the critical IT positions, including the Oracle Forms/Reports Developer role that had been vacant for two years. This success was attributed not only to the technical qualifications of the candidates but also to their alignment with BrasilSat's corporate culture. Through Visionnaire's advanced recruitment techniques and extensive network, BrasilSat managed to overcome a common challenge in today's business landscape: hiring highly specialized professionals essential for technological development.

In summary, Visionnaire played a crucial role in helping BrasilSat meet its recruitment needs, enabling the company to secure the IT talent necessary to drive its ongoing innovation and growth.